

# Integrated Energy Services (IESs)

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### **OUTLINE**

Integrated Energy Services Overview

Major Businesses of Integrated Energy Services

Outlook of Integrated Energy Services



## PART 01

### **Integrated Energy Services Overview**



### I. Integrated Energy Services Overview

### 1. Integrated Energy Services



**Integrated Energy Services** is a new energy service mode of integrating renewable energy, hydrogen energy, energy storage facilities and electrified transportation into the traditional energy supply system of electricity, gas, heat, cold, through combining energy variety or intelligent system, energy technology or business model innovation.



### I. Integrated Energy Services Overview

### 1. Integrated Energy Services



#### Integrated Energy

Integrate the energy infrastructures of electricity, heat, cooling and gas;



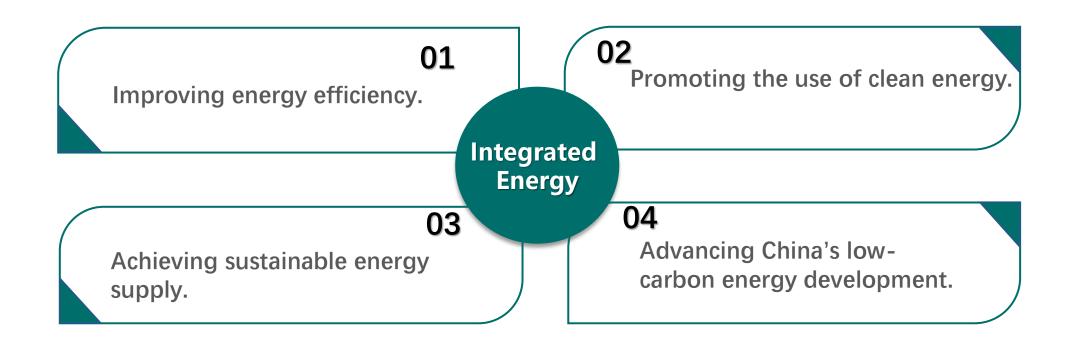
#### Integrated Services

Integrated services, including engineering services, investment services and operation services;



### I. Integrated Energy Services Overview

#### 3. Contributions of Integrated Energy System

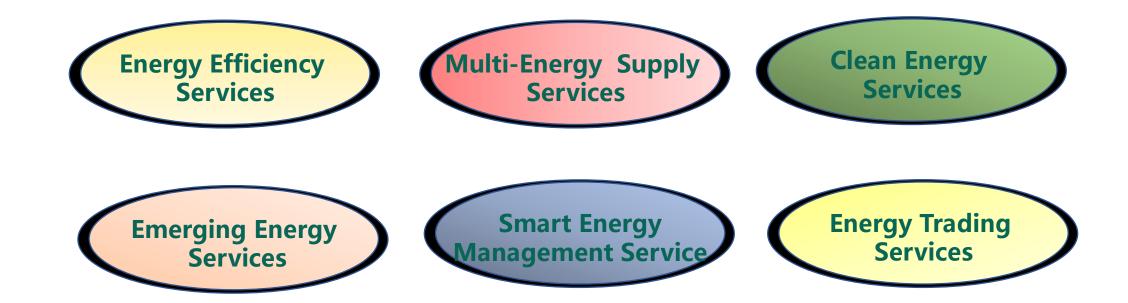




## PART 02 Major Businesses of Integrated Energy Services



### Six Major Areas





### 2.1 Energy Efficiency Services

#### 1. Major Businesses



- > Energy-saving transformation;
- Cost-reduction;
- High-quality energy service needs.





- Waste heat recovery;
- > Motor optimization,
- > Energy conservation.

#### **Public Building**

#### **Industrial Park**



#### 2. Key Technology

#### **Zero Carbon Building (Hong Kong, China)**



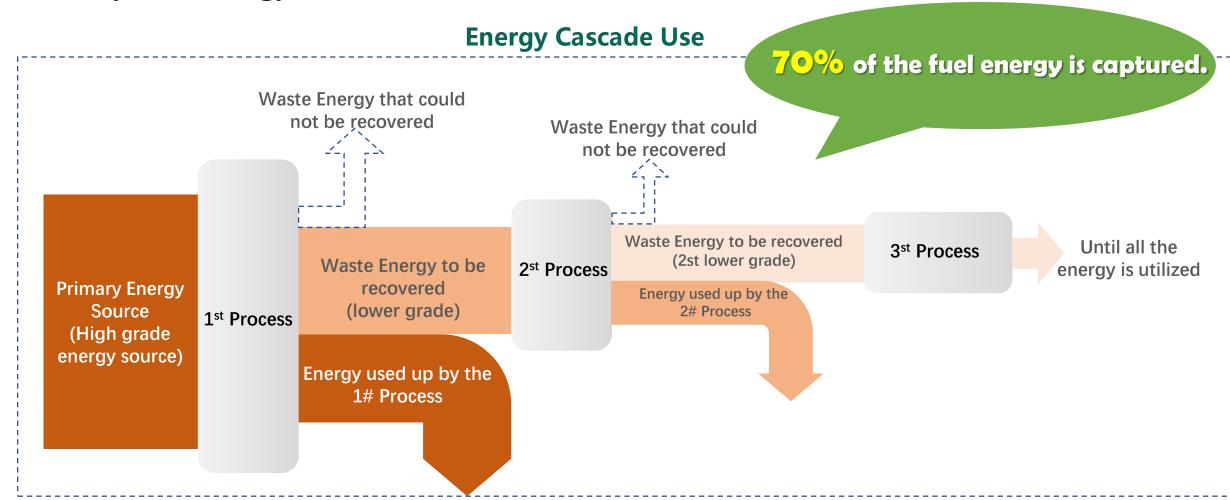
- ZCB building features a tight thermal envelope, the ability to naturally ventilate, waste-toenergy bio-diesel creation, rainwater collection and a photovoltaic roof.
- The building and its surrounding gardens are now open to the public and expected to receive 40,000 visitors annually.

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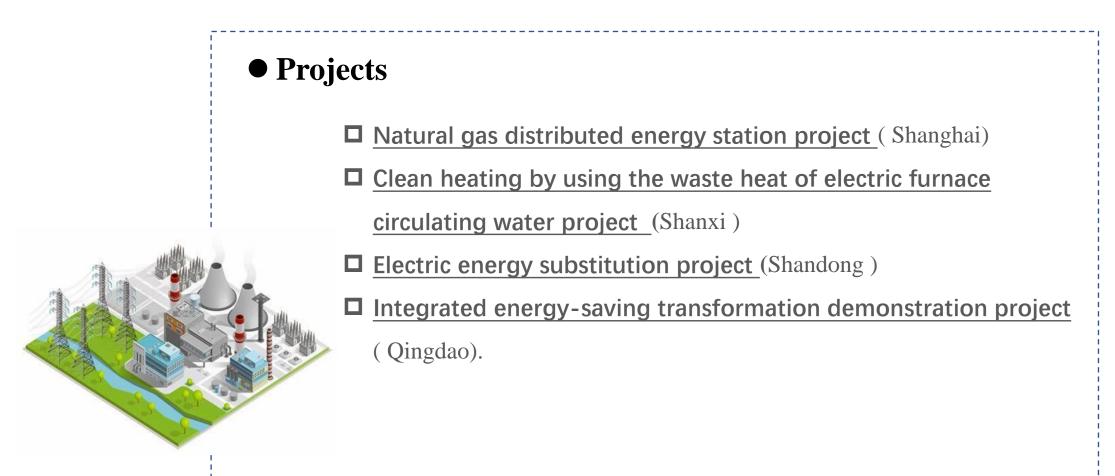
### 2.1 Energy Efficiency Services

#### 2. Key Technology



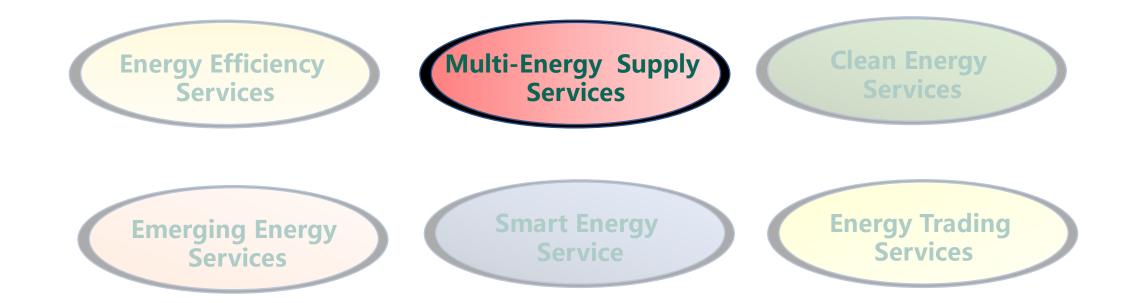


#### 3. Demo Cases





### Six Major Areas





#### 1. Major Businesses







Agriculture



Commerce

- Multi-energy complementation;
- Multi-energy collaborative supply;
- > multi-energy conversion;
- > other services to improve energy efficiency;



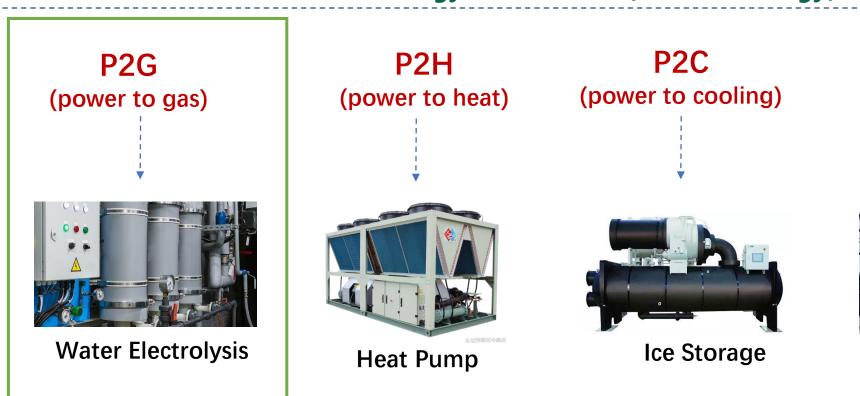
G<sub>2</sub>P

(power to gas)

**Gas Turbine** 

#### 2. Key Technology

#### **Energy Conversion (P2X technology)**



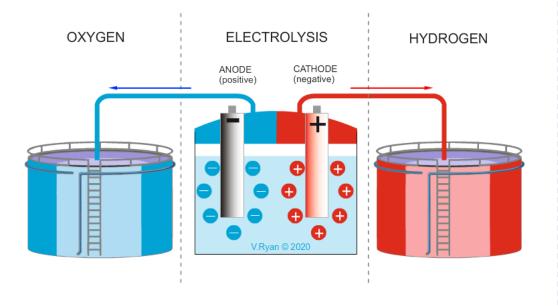


#### 2. Key Technology

#### **Electric hydrogen**

#### • Production:

- Thermochemical processes use heat and chemical reactions to release hydrogen from organic materials.
- Water (H2O) can be split into hydrogen
  (H2) and oxygen (O2) using or solar
  energy



Polymer electrolyte membrane electrolysis (PEM)



#### 3. Demo Cases

#### Hydrogen-fueled vehicles in 2022 Beijing Winter Olympics





#### 3. Demo Cases

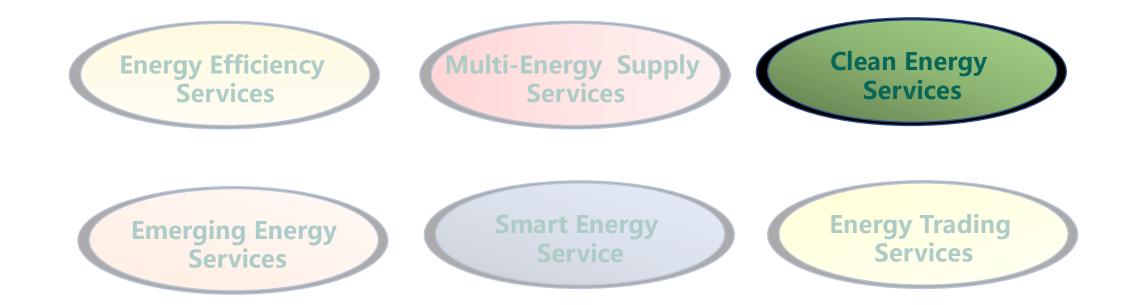
#### Hydrogen-fueled vehicles in 2022 Beijing Winter Olympics

- > 2 hydrogen power production plants;
- > 8 hydrogen refueling stations;
- Provided a total of 27 tons of hydrogen for 837 vehicles;
- > Reduced carbon dioxide emissions by about 400 tons.





### Six Major Areas





#### 1. Major Businesses



Wind Power



Solar Power



Hydro Power



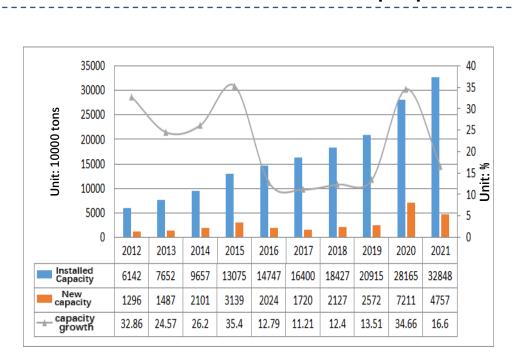
Geothermal Power

- > Generation reserves;
- Voltage and frequency control;
- > Short-circuit power, stability services and black start restoration.

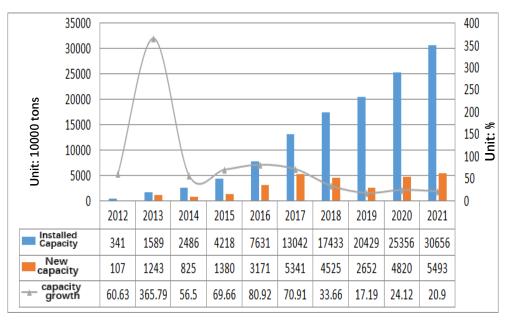
### 2.3 Clean Energy Services

#### 2. Key Technology

#### The proportion of renewable energies generation



Installed capacity and growth rate of wind power in 2012-2021



Installed capacity and growth rate of solar power generation in 2012-2021

(Data source: National Energy Administration)



#### 2. Key Technology



### 2.3 Clean Energy Services

#### 3. Demo Cases

Qinghai completed a 30-day all clean energy power supply trial



### 2.3 Clean Energy Services

#### 3. Demo Cases

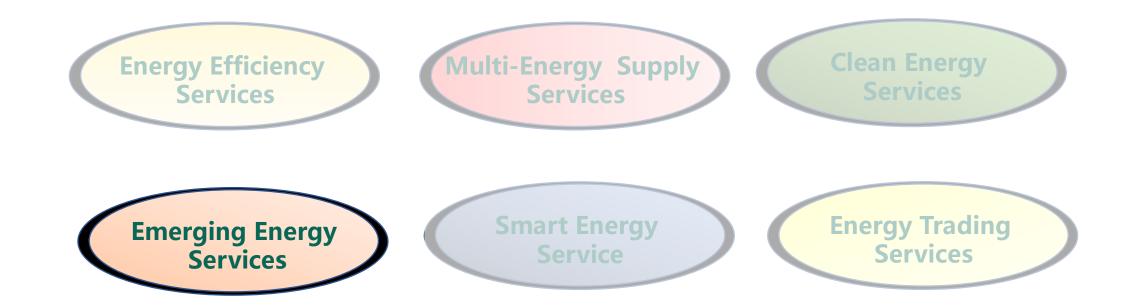
#### Qinghai completed a 30-day all clean energy power supply trial



- ➤ Nearly 6 million people in the province,
- ➤ Only used electricity generated from wind, solar and hydro power stations, from June 25 to July 25.
- During the trial, the whole province consumed a total 2.84 billion kwh, with the maximum load hitting 8.47 million kw.



### Six Major Areas



### 2.4 Emerging Energy Services

#### 1. Major Businesses



Hydrogen Energy



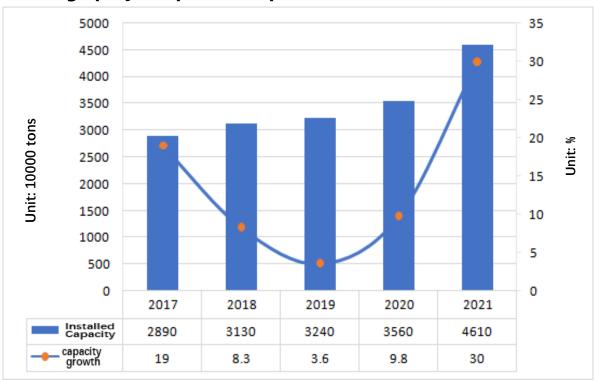
Energy storage

- Promote the comprehensive development and utilization of energy storage and hydrogen
- ➤ Energy with the goal of creating a new way of terminal energy consumption centered on electricity

### 2.4 Emerging Energy Services

#### 2. Key Technology

### Cumulative installed capacity and growth rate of electric energy storage projects put into operation from 2017 to 2021



(Data source: cnesa global energy storage project library)



#### 3. Demo Cases

### Projects



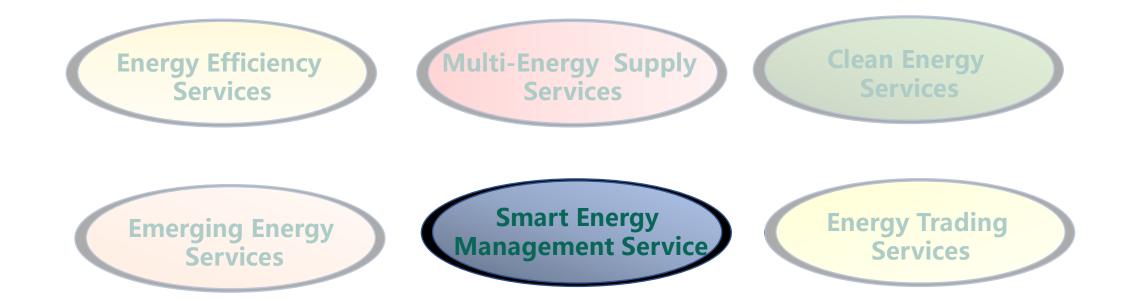
- Zhangbei wind and solar storage and transmission demonstration project.
- Jibei Weichang Distributed Power Generation and Energy Storage and Microgrid.

- ☐ Zhuhai Dongao Island Smart Microgrid.
- ☐ Hainan Sansha Smart Microgrid Project.





### Six Major Areas





#### 1. Major Businesses



> IESs planning, optimize operation, maintenance, or and energy trading.



#### 2. Key Technology and demo cases

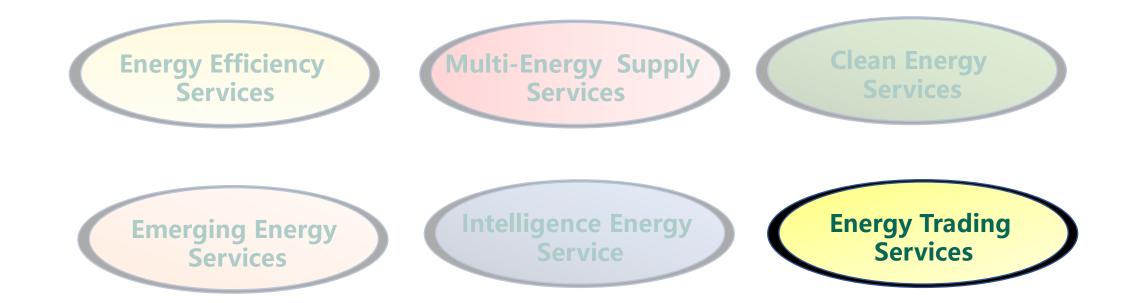
#### Chinese national grid developed green energy blockchain trading platform



The platform has completed integration with 16 provinces, more than 20,000 of users are registered, and 6300 drainage resources are released.



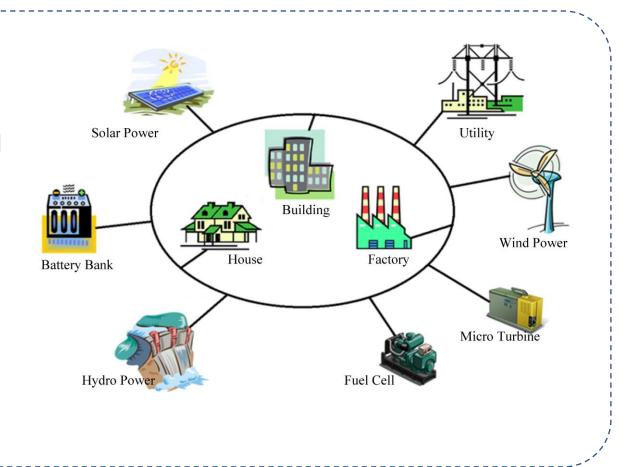
### Six Major Areas





#### 1. Major Businesses

- Future Trading, Real-timeTrading, Day-ahead ForwardTrading;
- Auxiliary Service Trading, Virtual Power Plant (VPP), Demand Response.





#### 3. Demo Cases

#### Shanghai Huangpu District Business Center



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# PART 03 Development Outlook of Integrated Energy Services



### 3 Development Outlook of Integrated Energy Services





### 3 Development Outlook of Integrated Energy Services

#### 1. From the political perspective

- > Supporting policies have shown the characteristics of encouraging integrated.
- ➤ Investment and technological progress in the IES industry will be further promoted .
- Research and formulation of special plans for IESs will be encouraged.







### 3 Development Outlook of Integrated Energy Services

### 2. From the technical perspective

- China is accelerating the internal cycles of science and technology, consumption, and industry.
- ➤ The integration of the technological internal cycle will drive breakthroughs in cutting-edge.
- Provide a wealth of means for IES industry innovation and stimulate potential demand.





### III Development Outlook of Integrated Energy Services

#### 3. From the marketing perspective

- > The IES market has great potential, and industrial parks and public buildings are key targets suitable for developing IESs.
- ➤ With changes in the economic situation and expansion of service targets, new demands for IESs will continue to emerge, driving the continuous release of market potential.
- The scale of China's IES market will reach one trillion yuan by 2025.

